



Google Adwords (PPC)

Duration: 5 Hrs (Changeable) | Fees: Individual / Batch

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Syllabus Contd..

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- Introduction to Paid Advertising
- What is Paid advertising
- Benefits of Paid advertising
- * Business objectives in paid ads
- * Branding Campaign
- * Direct marketing campaign
- Paid advertising channels
- * Paid Bidding Strategies
- * Premium Ad Networks
- Introduction to Google Ads(PPC)
- * Overview of Google Ads
- * Account Setup
- Billing Methods
- * Old Version vs. New version
- * Google Ads Interface Tour
- * Basic Google ads Terminology
- * Recent updates in Google Ads
- * Account structure in Google Ads
- Account Limits
- * PPC(Pay Per Click Campaign)
- * Types of Campaigns
- * Defining the objective of the campaign
- * Location Targeting











- Language Settings
- * **Google Partners**
- **Bidding Strategies**
- * Defining the Budget
- * Ad Scheduling
- * Ad delivery and Ad Rotation
- AdGroups and Keywords Setup
- What is Ad Group?
- How to set up Ad Groups
- Keyword Research
- **Keyword Match Types**
- **Broad Match** *
- **Broad Match Modifier**
- Phrase Match
- **Exact Match**
- **Negative Match**
- **Keyword Planner Tool**
- Creating a Plan with Estimations
- * Adding Keywords to Ad Groups
- Ad Formats and Guidelines
- Types of Ads
- **Expanded Ad Format**











- Responsive Ad Format
- * Call Only Ad
- Structure of Ad
- * Elements of Effective Ads
- Writing the Ad Copy
- * Final URL of Ad
- **URL Options**
- Mobile URL Option
- Best and Worst Ads Examples
- Google Ads Guidelines
- Copyrights & Trademark Guidelines
- Google Ads Auction and Bidding *
- What is Ads Auction
- What is Ad Rank
- What is Quality Score
- * How to improve Quality Score
- * Improving Ad Relevance
- Improving Landing Page Experience
- * Improving the CTR
- * What is Actual CPC?
- How QS affects the Cost?
- Types of CPC's







- **Bidding Strategies**
- **Auction Insights Tool**
- Ad Extensions
- * Sitelinks Extension
- * **Callout Extension**
- Structured Snippet
- Call Extension
- Message Extension
- Location Extension
- Affiliate Location Extension
- **Price & Promotion Extension**
- * App Extension
- **Automated Extensions**
- **Conversion Tracking**
- What is Conversion
- Types of Conversions
- Website Conversion
- App Conversion
- * **Call Conversion**
- * Offline Conversions
- Implementation Conversion Tracking
- **Practical Case Study**







- **Analyzing Conversion Reports**
- * **ROI** Calculation
- Campaign Reports Analysis
- Key Performance Indicators (KPIs) *
- * Different Levels of Data Analysis
- * Segmenting Data
- Filtering Data
- Column Customization
- Search Terms Report
- Auction Insights Report
- **Keyword Reports**
- * **Automated Rules**
- * Dimensions Report
- Display Ads Campaign
- What is Display Ads
- Objectives of Display Campaign
- * **Bidding Strategies**
- **Budget Settings**
- * **Audience Targeting Methods**
- Demographic Targeting
- **Content-based Targeting**
- **Automated Targeting**











- * Types of Ad Formats
- * Creating Custom Ads
- * Conversion Tracking
- * Gmail Ads
- * Creating a Gmail Ads Campaign
- * Remarketing Campaign
- * What is Remarketing
- * How to build audience list
- * Types of Remarketing Audience
- * Website audience
- * App Audience
- * Customer List
- * Custom Remarketing List
- Create a Remarketing Campaign
- * Remarketing Ads
- * Conversion Tracking
- Common troubleshooting issues.
- * Measuring Results of Campaign
- Video Marketing with YouTube
- * Why video marketing?
- Setting a Video Campaign
- The objective of Video marketing







- Instream Ads *
- * Discovery Ads
- YouTube Targeting options
- **Bidding Types** *
- * Type of YouTube Ads
- * Creating a YouTube Ad
- Remarketing Lists on YouTube
- * Reporting and Analysis
- Shopping Ads Campaign
- What are Shopping ads
- **Shopping Campaign Setup** *
- * Google Merchant Centre
- * Datafeed Setup
- Types of Datafeed
- * **Datafeed Properties**
- Adgroups and Product groups
- * **Bidding strategies**
- Reporting and Analysis
- * Mobile Marketing Campaign
- Why Mobile marketing
- Types of Mobile marketing campaigns
- Creating Universal app campaign







- **Bidding Strategies**
- Location & Budget settings
- Ad Formats
- * **Conversion Tracking**
- * Reports
- Google Ads Tools
- Opportunities Tool
- **Account Access Levels**
- **Change History Tool**
- PPC Manager Account (My Client Center)
- Google Ads Editor
- * Google Scripts
- **Business Manager**
- **Account Linking**







